



## **Struzzi joins Cushman & Wakefield | Pyramid Brokerage as R.E. salesperson**

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Michael Struzzi

Albany, NY Michael Struzzi has joined Cushman & Wakefield|Pyramid Brokerage Co. as a real estate salesperson. Struzzi brings experience in talent acquisition, sales, and a foundation in commercial real estate.

Struzzi previously worked with Link Logistics Real Estate, where he excelled in full-cycle recruiting for key roles across accounting/finance and ESG business units. He also worked with Realogy Holdings Corp. in agent talent acquisition, targeting high GCI agent recruitment for their brick-and-mortar offices in major market areas. His efforts resulted in increased market shares for Realogy brands in Houston and the Twin Cities by multiple percentage points. Prior to that, he honed his sales skills as an enterprise sales development representative at Xactly Corp, where he implemented targeted outreach strategies for Fortune 500 companies. Struzzi holds a Bachelor of Arts in Psychology from the University of Denver.

In his role with Pyramid Brokerage Company, Struzzi will focus on expanding our reach in the Albany market, utilizing his expertise in client management, strategic planning, and sales to drive success. His strategic approach and ability to manage client relationships will be instrumental in driving the company's continued growth.

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