



Rechler Equity Partners honors brokers of key deals

September 10, 2024 - Long Island



Shown (from left, front) are: Ted Stratigos, Avison Young Commercial Real Estate; Lori Schiaffino, Compass; Tom DiMicelli, Jones Lang Lasalle; JoAnn Spatola, Realty Connect USA; Mitchell Rechler, Rechler Equity Partners; Doug Omstrom, Jones Lang Lasalle; Gregg Rechler, Rechler Equity Partners
Shown (from left, back) are: Anthony Sanzone, Ellen Cea, Ted Trias and Chris Costa, all of Rechler Equity Partners

Plainview, NY Rechler Equity Partners hosted its annual ceremony to honor the brokers who helped sustain the company's record occupancy rates throughout 2023. Honorees gathered at the Rechler Equity headquarters to receive their awards. The honorees accumulated more than 150,000 s/f in lease agreements across the developer's properties on Long Island.

“While Rechler Equity prides itself on designing, building and operating quality commercial and industrial space, we rely heavily on the brokerage community to find tenants who can best utilize it,” said Gregg Rechler, co-managing partner of Rechler Equity.

“By finding tenants that are the right fit, their operations can thrive, which can only be positive for the local economy. It is our pleasure to recognize our broker partners for the important work they do.”

Awards given out included Industrial Deal of the Year, Office Deal of the Year, Development Deal of the Year, Broker of the Year and Firm of the Year.

“Each year, our broker recognition ceremony offers us a chance to look back at the success of the previous year,” said Mitchell Rechler, co-managing partner of Rechler Equity. “We ended 2023 at 98.5% occupancy. This is a testament to the hard work of our partners in the brokerage community,” he added.

Doug Omstrom and Tom DiMicelli of Jones Lang Lasalle (JLL) were the big winners of the day, winning the awards for Development Deal of the Year, Brokers of the Year and Firm of the Year for their 101,390 s/f agreement with Keyspan East Gas Corp. for the first building of the Rechler Business District at Medford, 10 Donald’s Way. JLL were commended by Mitchell Rechler at the event for their “professionalism, transparency and balance in negotiations.”

Ted Stratigos of Avison Young Commercial Real Estate and Lori Schiaffino of Compass shared the honor of Industrial Deal of the Year for a 28,667 s/f industrial lease transaction with Conductor Properties, LLC at 220 Roger’s Way at the Hampton Business District.

JoAnn Spatola of Realty Connect USA earned Office Deal of the Year honors with her 21,304 s/f office lease agreement with Professional Retail Services, Inc. at 5 Orville Dr. in Bohemia.

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