



## **Colliers adds Kleinberg to expand leasing and sales operations**

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Manhattan, NY Colliers, the leading diversified professional services and investment management company, has appointed Joshua Kleinberg as executive vice president. In his new role, Kleinberg will leverage his expansive relationships, portfolio and nearly 30 years of experience to develop a team dedicated primarily to mid-market outer borough sales and leasing.

Throughout his career, Kleinberg has had success creating a book of business in the sector by effectively partnering with clients of all sizes. Notably, he has led high-profile assignments for clients that include Amazon, Bank of America, Bombardier, BMW and more.

Kleinberg will also play a pivotal role in collaborating with the Colliers Capital Markets team to expand operations in the New York City outer borough market, primarily across commercial office and industrial. The appointment of Kleinberg comes amid strong leasing activity in the outer boroughs, with industrial leasing volume alone spiking by 63% from the fourth quarter of 2023, according to Colliers research.

“Josh has a keen eye for sourcing client opportunities, making him well-equipped to support the firm’s continued growth across the New York City area,” said Stephen Shapiro, Colliers executive managing director, director of Tri-State operations & suburban market leader. “With a strong entrepreneurial spirit, Josh is a fantastic addition to the team. We look forward to seeing how he leverages his proven track record to build out this area and serve our valued clients best.”

“My career thus far has provided me with invaluable relationships both within the industry and on the client side,” said Kleinberg. “I’m grateful to my past mentors and colleagues who have set me up for success and look forward to working with them again in the future. Thanks to them, I’ve been afforded the opportunity to collaborate with Colliers to bring together seasoned veterans with new associates, all committed to leveling up services in the outer boroughs. The synergy between myself and the firm is poised to create strong client outcomes.”

Prior to joining Colliers, Kleinberg served as managing director at Cushman & Wakefield, where he represented both tenant and landlord clients while mentoring a team of associates through strategic training and guidance.

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