



**August 2024 New York State Commercial Assn. of Realtors
president's message - by Robert Strell**

August 13, 2024 - Upstate New York



Robert Strell

Anthony Gatto

Edward Smith, Jr.

David Ortiz

Many thanks to Katheryn DeClerck who taught “Realtor Hunger Games” in July. Katheryn kept the participants very engaged and the course fulfilled the two hour requirement for implicit bias training to renew your New York real estate license. We have two upcoming courses, via Zoom, to fulfill the ethics, agency and law requirement for license renewal (see below). The Education Committee chaired by Ed Gallacher, CCIM is doing a great job setting up courses to help meet all requirements for license renewal.

The Communications Committee chaired by Jim Kelly, CCIM and vice chair Mark Rohlin are also doing a fantastic job with the communications initiative to advertise NYSCAR throughout the state. We are very proud of our organization which includes seven chapters. If you would like information on membership, please email info@nyscar.org.

Annual Meeting

The NYSCAR Annual meeting will be held September 30, 2024 at Turning Stone Resort and Casino in Verona. All NYSCAR members are invited to attend. Watch your email for further information.

Legal Update

Sponsored by the New York State Association of Realtors

September 5, 2024 10:00 am – 11:00 am via Zoom

Instructor: Anthony Gatto, Esq.

This session will provide the latest information for New York licensed brokers, managers and agents. NYSAR’s legal counsel, Anthony Gatto, will cover a wide array of legal issues including legal obligations of the licensee and an in-depth look at recent laws, rules, regulations, as well as other issues critical to reducing risk in your real estate practice.

Commercial Real Estate Ethics

(includes one hour of agency)

Thursday, November 7, 2024 9:00 am – 12:45 pm via Zoom

CE Credit: 3.5 hours

Instructor: Edward Smith, Jr.

In New York state this course will provide 3 ½ hours of mandatory continuing education (CE) training for license renewal: 2 ½ hours of ethics and one hour of agency.

This course also meets the National Association of Realtors requirement for Code of Ethics training.

National Association of Realtors (NAR)

Join us in Boston November 8-10 for NAR NXT, The Realtor Experience.

NAR NXT combines the power of industry-leading speakers, expert education and networking

opportunities with 15,000+ attendees in Boston, for the year's premier real estate conference.

Attendees — including real estate agents, brokers, real estate technology companies and more — exchange ideas and experiment with cutting-edge innovation at the industry's largest real estate expo. Activate your "A game", amp up your ambition and accelerate your success. Go big at NAR NXT — for yourself, your brokerage and your clients — and bring on business.

National Association of Realtors governance meetings will be held November 6-11.

David Ortiz, Our Cleanup Hitter

MLB Hall of Famer and MVP, David Ortiz headlines our closing session on Sunday, November 10. From childhood in the Dominican Republic to World Series champion as a member of the Boston Red Sox, "Big Papi" left his mark. Be prepared to be inspired, gain new perspectives and learn strategies to transform your own career into a grand slam.

2024 Welcome Event Lansdowne Street Party

Celebrate with colleagues at one of Boston's most sought-after nightlife destinations! National Association of Realtors will "own" Lansdowne St. for the evening. Roam the venues and experience the Boston nightlife scene with a variety of food, beverages and entertainment options. Start building the connections that will carry you through the conference — and make an impact on your business. This event is 21 years and over.

Robert Strell is president of NYSCAR, Albany, N.Y.

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