



McGuire joins NAI Global

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James McGuire

Buffalo, NY James McGuire said that his commercial real estate services and advisory company has joined NAI Global as a new office under the name NAI McGuire.

NAI McGuire offers its clients a range of services.

including investment sales, leasing, asset management, development, property management and advisory services involving office, industrial, medical office and retail asset classes. For more than 15 years, the company has established a reputation as a top-performing, full-service commercial estate firm. Its development and property management operations do business as McGuire Development Co. Together, the two entities employ 28 professionals and staff and are headquartered in Buffalo.

NAI McGuire primarily serves the Western New York counties of Erie, Niagara, Cattaraugus, Chautauqua, Allegany, Wyoming, Genessee and Orleans.

McGuire Development Company is committed to developing the highest quality projects that are designed to enhance and support their surrounding communities. The McGuire family business interests have spanned the United States and have included a number of industries, such as construction, hospitality, healthcare, real estate and venture capital from Alaska to Florida. Regardless of industry or location, every McGuire business has a common theme of customer commitment and delivering superior service. These varied business endeavors and perspectives have made its real estate operations stronger with clients realizing the benefits of in-depth experience to achieve and realize their respective real estate goals.

“Simply put, we joined NAI Global because we want to expand our brokerage work, grow the team and extend our reach to other markets, while concurrently being the go-to resource for real estate requirements in Western New York that other NAI Global offices generate. Our interests and capabilities are very much aligned with NAI Global professionals across the platform,” said James McGuire.

The firm’s client list includes ECMC, General Physicians, PC Business Solutions, Windsong Radiology, Spectrum, Tim Hortons, UPD Dental Associates, FedEx and UPS. NAI McGuire is affiliated with BOMA, NAIOP, NYSCAR and the Erie County Bar Association. Professional accomplishments include CoStar Power Broker awards, Brick-by-Brick Award Winner, and BOMA Developer of the Year.

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