



Executive of the Month: George Rupp joins G4 Capital Partners, leading firm's global client franchise

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George Rupp

Manhattan, NY Industry veteran George Rupp has joined G4 Capital Partners LLC, a leading NYC-based real estate investment firm that – in its nearly two-decade run – has completed a notable \$4.8 billion in transactions. In just 2024 alone, they have originated over half a billion in loans, including a \$46 million acquisition loan to JDS Development Group for the Dolce & Gabbana Branded Residence Tower in Miami.

888 Brickell Avenue, Dolce & Gabbana Residences - Miami, FL

In this new role, Rupp will act as managing director of capital formation and investor relations, overseeing the firm's global client franchise and investor partnerships. He will manage and grow the company's existing investor base and cultivate additional institutional and family office relationships.

With over 25 years of industry experience, Rupp brings with him a wealth of knowledge spanning capital markets and institutional fundraising to family office management and hospitality development. He most recently served as senior managing director and capital markets special advisor at a prominent single-family office where he oversaw a \$600 million commercial real estate

development portfolio in SoCal on behalf of the principals behind Kimco Realty. Prior to that role, Rupp held senior positions at Walker & Dunlop Investment Partners, Kayne Anderson Capital Advisors, and Merrill Lynch – where he garnered expertise in both investment banking and wealth management. His institutional investor clients have included pension systems, insurance companies, endowments, foundations, and asset managers all across the country.

“G4’s reputation is unequalled, be it the relationships they’ve built over their almost two decades in business, the depths and breadths of those relationships, or their track record of success,” said Rupp of his interest in joining the team. “They stand out in the industry as one of the very few firms active across all real estate property types originating such an enviable volume of loans and producing excellent risk-adjusted returns for their capital partners.”

Rupp joins the G4 team at an opportune time, on the heels of several high-profile deal closings, including a \$286 million multifamily construction loan with the Rabsky Group in the popular Gowanus neighborhood of Brooklyn at 313 Bond St.; a \$130 million construction loan with sponsor YS Developers that will facilitate the acquisition of a 68,000 s/f development site at 960 Franklin Ave. in Crown Heights, Brooklyn; a \$95 million recapitalization for the Marriott Moxy Williamsburg, a 216-key hotel owned by the Lightstone Group; and a \$46 million land acquisition loan of 888 Brickell Ave. The planned condo-hotel in Brickell is slated to be Miami’s tallest residential building, bearing the prestigious branding of the renowned Italian fashion house Dolce & Gabbana. The Brickell land loan is the fourth credit transaction between G4 and Michael Stern’s JDS Development Group.

313 Bond Street - Brooklyn, NY

“We are uniquely positioned for tremendous continued growth,” said Rupp, noting that in the first five months of 2024 alone, G4 has originated and closed \$557 million of loan transactions. “I’m thrilled to be working alongside co-founders Robyn Sorid, Jason Behfarin, and Louis Silverman, all huge talents and luminaries in the real estate credit industry.”

Behfarin said, “When George expressed his interest in joining the team, I couldn’t have been more thrilled. He embodies our culture’s essence, exemplifying G4’s cradle-to-grave approach and our core values of integrity, passion, and enthusiasm for every deal we close.”

Sorid said, “With George now on board as managing director of capital formation and investor relations, we anticipate the arrival of the next phase of our growth trajectory as a real estate credit platform.”

G4 is a long-standing NYC-based real estate investment firm focused on senior secured middle market loan transactions in the Northeast and South Florida with a core concentration on the New York City metro markets. The company was co-founded by Sorid, Behfarin, and Silverman in 2005

and has built a reputation as a market leader and trusted partner. Since its launch, G4 has originated and funded 230 loans and completed in excess of \$4.8 billion in transactions spanning every CRE property type. With nearly two decades under its belt, the firm finances the full spectrum of transactions from acquisition and construction to repositioning and semi-stabilized loans. Since 2021, the firm has been experiencing significant growth with \$1+ billion in annual loan origination volumes.

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