



2024 Ones to Watch Industry Leaders: Charles Russell, Harris Beach PLLC

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Charles Russell
Partner, Commercial Real Estate Leader

Harris Beach PLLC

“Since 2008, Charles (Chip) Russell has led the Harris Beach commercial real estate practice group, which represents commercial developers, institutional lenders, corporations, partnerships, not-for-profits and other entities in the development, finance, sale, purchase and leasing of commercial real estate.” - Michael Magee, Business Development Specialist at Harris Beach PLLC.

In the last 12 months what accomplishment are you most proud of? I have worked collaboratively with a multi-disciplinary team of attorneys to close on two distressed mall transactions. It is rewarding to see everyone use their time and talents in different and productive ways to accomplish a common goal. Not only did we achieve terrific results for our client, we also gave these distressed malls a new lease on life with a redevelopment plan which will transform the communities in which they serve.

Best advice for new leaders: Listen more and act on what you hear.

Best books, podcasts, or apps for aspiring leaders: I enjoy listening to the NPR podcast entitled “How I Built This”, a podcast about innovators, entrepreneurs, idealists and the stories about the movements they built.

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