



2024 Ones to Watch Industry Leaders: Jack O'Shea, Start Elevator

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Jack O'Shea
Chief Executive Officer

Start Elevator

“Jack O’Shea exemplifies the American Dream. He immigrated from Ireland with \$200, worked his way up in the industry, and built Start Elevator into one of the largest independent elevator service companies on the East Coast through determination, genuine passion for the elevator business, and a people-first approach.” - Francesca Ruggiero, Marketing Assistant, Start Elevator.

In the last 12 months what accomplishment are you most proud of? In the last year, I’m proud of Start Elevator for becoming the sole provider for Montefiore’s real estate portfolio and completing our biggest private sector contract to date - a massive 32-car elevator modernization in Brooklyn, on schedule and budget. For both projects, a key to our success was building relationships with ownership, bringing them into the process through effective communication and ensuring their support.

Best advice for new leaders: Make a promise, and stick with it.