



2024 Ones to Watch Industry Leaders: Chris O'Callaghan, RM Friedland

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Chris O'Callaghan
Managing Director Office Division

RM Friedland

“Chris O’Callaghan, managing director at RM Friedland, stands out as an industry leader with over 35 years of commercial real estate expertise. His positive attitude, boundless energy, and extensive network connections fuel his success, distinguishing him as a trusted professional in the field.” - Dan Tashman, Marketing Manager at RM Friedland.

In the last 12 months what accomplishment are you most proud of? RM Friedland’s involvement in over 15,000 s/f of leases at City Sq./50 Main St., 399 Knollwood Rd. in White Plains, and 275 Westchester Ave. in Purchase, NY

In the last 12 months what was one of the biggest challenges you faced as a leader and how did you overcome it? Overall challenges in the real estate market that must be met with hard work, perseverance, and a positive outlook about opportunities that exist.

Best books, podcasts, or apps for aspiring leaders: John Adams by David McCullough. Makes you realize how easy we have it compared to our forefathers.

Best advice for new leaders: Find the compromise and seek a win-win.

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