

## 2024 Ones to Watch Industry Leaders: Samuel Kwadrat, Rhine Legacy Capital

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Samuel Kwadrat Managing Partner

Rhine Legacy Capital

"Samuel Kwadrat stands as an industry leader in commercial real estate due to his role as the driving force behind Rhine Legacy Capital, a prominent lending institution. Through his leadership and strategic vision, Rhine Legacy Capital has consistently provided innovative financing solutions, earning Kwadrat a reputation for excellence and reliability in the community." - Kimberly Zar Bloorian, CEO & Founder at Kloud Real Estate Marketing.

In the last 12 months what accomplishment are you most proud of? Successfully closing tens of millions in bridge finance, coupled with asset management and foreclosing on distressed loans.

Best books, podcasts, or apps for aspiring leaders: For aspiring leaders in real estate, I highly recommend Sam Zell's book "Am I Being Too Subtle?" Zell's journey from real estate mogul to an inspirational figure emphasizes the significance of teamwork and humility, offering valuable insights into achieving success in the industry.

In the last 12 months what was one of the biggest challenges you faced as a leader and how did you overcome it? One significant challenge I faced as a leader was navigating the foreclosure process on one of the loans we provided. Through unwavering focus, meticulous attention to detail, collaborative teamwork, and strong partnerships, we overcame this hurdle, underscoring the importance of these elements in achieving success.

Best advice for new leaders: BE IN IT TO WIN IT.

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