



## **2024 Ones to Watch Industry Leaders: Diane Cahill, Cahill Strategies**

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Diane Cahill  
Founder & CEO

“Diane Cahill is a construction solutions strategist who has operated as a cohesive and accelerative force between developers, contractors, construction officials, and policymakers for over a decade. In Diane’s work to help complete major-scale construction projects and affect legislation favorable to the industry, Diane has grown her practice and become a go-to solution-finder for many construction industry stakeholders.” - Timothy Hurley, Senior Vice President at Cahill Strategies.

In the last 12 months what accomplishment are you most proud of? Over the past 12 months, I’m incredibly proud of how my firm has grown and evolved. We’ve become one of New York’s most sought-after consultants, covering a wide range of expertise in the real estate industry. After reviewing my company’s progress, I discovered that a significant portion of our business comes through referrals – an endorsement that speaks volumes in this industry. It shows that people appreciate my honesty, toughness, and commitment to my word. I’m also known for my straightforwardness, never shying away from expressing my opinion, even when it invites disagreement from a client. This year, I was honored to receive the “Women of Distinction” award from my N.Y. State Assembly representative. The recognition was a deeply humbling experience.

Best advice for new leaders: New York is a tough market. Go all in, and don’t let anyone stand in your way.