



2024 Ones to Watch Industry Leaders: Ben Khakshoor, Rosewood

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Ben Khakshoor
Senior Managing Director

“Ben excels in commercial real estate, particularly as a broker, closing numerous deals across New York City. His success navigating the market solidifies his status as a trusted industry leader.” - Kimberly Zar Bloorian, CEO & Founder at Kloud Real Estate Marketing.

In the last 12 months what accomplishment are you most proud of? In the last 12 months, I'm most proud of Rosewood Realty Group's negotiation of the \$36.5 million sale of 159-161 West 54th St., a 15-story, mixed-use property. This accomplishment showcases our team's expertise and effectiveness in navigating complex real estate transactions, delivering exceptional value to our clients and solidifying our reputation in the industry.

In the last 12 months what was one of the biggest challenges you faced as a leader and how did you overcome it?

One of the biggest challenges I faced as a leader in the past 12 months was keeping my junior brokers engaged in a difficult market. To overcome this, I implemented regular check-ins to offer support and guidance, provided additional training opportunities, and fostered a collaborative environment to boost morale and motivation despite the challenging conditions.

Best advice for new leaders: Be in it to win it.