



## **Jastrzebska joins Newmark as managing director for global managed services**

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Ania Jastrzebska

Manhattan, NY Newmark has hired Ania Jastrzebska as managing director, global managed services. In her new role, Jastrzebska will enhance Newmark's managed services offerings, focusing on lease administration, property accounting and asset management. Her appointment underscores Newmark's commitment to integrating and expanding its services to provide end-to-end portfolio management solutions.

"We believe many of our clients could benefit from a full suite of managed services. Ania's proven expertise in developing managed service platforms makes her the ideal leader to advance that strategy," said Barry Gosin, CEO of Newmark. "Her ability to build a strong, consolidated structure will be crucial as we aim to deliver more comprehensive services to our clients, ensuring they benefit from experienced real estate talent and reliable technologies to optimize their business."

Jastrzebska will oversee the development of Newmark's managed services platform, focusing on driving value to existing and new clients. Her efforts will address market challenges, particularly in unstructured data management, accounting talent shortage, and increasing compliance, which will align with Newmark's strategies.

"I'm looking forward to working across the business lines at Newmark to align more closely with the end-to-end portfolio management service our clients are demanding," said Jastrzebska.

"Newmark is well positioned to provide a new level of managed service from strategic advice to execution. By integrating our real estate operations and consulting capabilities alongside the strength of our overall platform, we have an opportunity to exceed our clients' expectations and deliver additional cost savings."

Under Jastrzebska's leadership, this strategic expansion aims to position Newmark at the forefront of the market, offering unmatched services in real estate management and consulting. By addressing existing market challenges and leveraging global resources, Newmark will deliver higher value and efficiency to its clients, reinforcing its growth strategy and commitment to excellence in the real estate sector.

Jastrzebska brings over two decades of experience in commercial real estate services and outsourcing, with more than ten years dedicated to advising clients on operational and technological transformation. Her expertise encompasses the management of both domestic and international real estate portfolios, with a focus on optimizing operations across various industries. Before joining Newmark, Jastrzebska was managing director, global real estate services lead at Accenture, where she played a crucial role in developing the firm's global commercial real estate practice. She is an industry thought leader who has participated in panel/roundtable discussions and has been recognized as one of the Top 25 Real Estate Leaders in Consulting 2022 & 2023.

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