



MLA Team at Compass and Brownstone Property Group provide one-stop brokerage services

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Brooklyn, NY Two business leaders, MLA Team at Compass and Brownstone Property Group, have partnered to provide access to essential real estate services to maximize value for property owners. The combination of professionals creates a vertically-integrated new service delivering rentals, sales, appraisals, property management, and funded-renovation services to property owners and residents in New York City.

Typically, to prepare property for sale or rental, property owners are on their own to figure out how to find and coordinate diverse brokerage and renovation talent. Now, MLA Team at Compass's sales and marketing prowess, combined with Brownstone's seasoned renovation and management skills have solved that problem by partnering to provide customers with an efficient, all-in-one resource to save time, money, and deliver high sales and rental value. Owners in need of renovations can get funding with no up-front costs or interest with the Compass Concierge service. Meanwhile, Brownstone's licensed/insured general contracting division can provide soup-to-nuts renovations, including estimates, design, renovation management, and cleanup. For more info, visit compass.com/concierge and [Brownstone Works](https://brownstone.com/works).

MLA Team at Compass is led by Malcolm Louis Adams, who is no mere licensed real estate broker – he is a passionate, creative, data-driven, and understanding professional. Mr. Adams stated, “My team and I are thrilled to be part of this strategic partnership, aimed at continuing to provide property owners with direct access to the wide range of exceptional real estate services offered by both our and Brownstone's team of professionals. Whether you need help with the brokerage side of the equation, or building care, our combined companies handle such challenges daily. We see opportunity and promise where others do not and we wake up each morning with a simple imperative: provide clients with caring, personal and professional attention.”

Brownstone is led by attorney Josh Blackman, who said: “Malcolm and I have been friends and business colleagues for years. We've worked together to manage property renovations and to help clients rent and sell a number of apartments, townhouses and multi-unit properties. We each bring decades of experience and talented teams and an understanding of what it takes to understand client needs and maximize property values.

Brownstone Property Group has been providing excellent property management services, catering to owners of rental buildings, small and large condos and coops for twenty years. The firm's dedicated experts offer a range of property care services, including 24/7 management, legal

compliance, financial services, building renovations and maintenance services. The company's sole aim is to ensure peace of mind for property owners, allowing them to focus on life and family.

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