



2024 Ones to Watch Rising Stars: Michael Casey, M&T Realty Capital Corp.

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Michael Casey
Vice President

M&T Realty Capital Corp.

“Mike played a pivotal role on our small team in helping to drive new agency business through our partnership with Marcus & Millichap in 2023. His knowledge and tenacity for the business are contagious and drive our team every day to provide the best service and execution for our clients while growing our platform into an industry leader.” – Alex Capozza, SVP at M&T Realty Capital Corp.

How do you balance your rising career with your personal life? When I was a first-year analyst in New York City I was told there were three options; career, personal life, and sleep, and to pick one. Fortunately, I’ve learned that people giving unsolicited advice can be overly dramatic and also that I don’t need much sleep.

Beyond your professional achievements, what are some of your passions or hobbies? Wandering the streets of New York City on a weekend morning with a cup of coffee and no destination has become my unplanned hobby over the past few years. I’m not great with directions so thank God for the grid system.

Who are the key people in your life that have contributed to your success? Terence Casey, my father, is the most driven and hard-working individual I’ve ever met and the most influential in my life. He taught me the valuable lesson that hard work beats talent when talent fails to work hard.

Outside of your career, where else do you seek continuous learning and personal growth? Reading books on my subway commute every day has had a significant impact on my continuous learning and personal growth outside of my career. I also learned quickly that not everyone in my life wants to talk CRE, so it’s definitely helped give me some content to work with.

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