

## 2024 Ones to Watch Rising Stars: Stephanie Wilson, Dansker Capital Group

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Stephanie Wilson Commercial Mortgage Broker

"In 2023 Stephanie met the CEO of a major Texas-based developer at an industry conference. After flying to Texas to visit them and working through a half dozen aborted transactions, Stephanie is now in contract to close a major multi-tenant retail center with them. Stephanie never gives up, ever." - Andrew Dansker, CEO at Dansker Capital Group.

Beyond your professional achievements, what are some of your passions or hobbies? I ran the 2023 NYC marathon to raise awareness and money for Tunnel to Towers Foundation. While the training and marathon themselves were difficult, it was an honor to support 9/11 first responders, military heroes, and their families. Running a marathon is a metaphor for origination – keep going!

Who are the key people in your life that have contributed to your success? My dad instilled discipline in me as a young girl, and my mom has always been my number one supporter. Watching my older sister's professional success has also been inspiring. They have enabled me to pursue my career dreams every step of the way.

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