



IREON New Member Profile: Jeff Rubin, Executive Vice President - Client Advisory & Healthcare at HUB International Northeast

January 30, 2024 - Front Section



Jeff Rubin

Name: Jeff Rubin

Title: Executive Vice President - Client Advisory & Healthcare

Company: HUB International Northeast

Address: 5 Bryant Park

What year did you join IREON: December 2023

Birthplace: Manhattan

Education: Rider Univ. BS, Pace Univ, MBA & Doctoral studies

First job: Commercial insurance broker

First job in real estate or allied field: Commercial insurance broker

What do you do now and what are you planning for the future? Insurance executive and broker

One fun fact about you is: I am a third generation insurance broker. Great Grandpa started in the Bronx - 1921, Dad in Manhattan – 1951, me and now my son is forth generation. Also long suffering Jet fan, family had season tickets back at Shea and I still have them at Met-Life.

Two words to describe your work environment: Team based and entrepreneurial.

Three things on your bucket list: Travel, get better at golf, and teach

Favorite streaming series: “Breaking Bad”, “Better Call Saul”, “Sopranos”, and “Money Heist”

Favorite movie: “Star Wars”

Favorite book: “John Adams” by McCullough

Favorite vacation destination: Greece and Italy

If you could invite one person to dinner (living or dead, but NOT related to you) who would it be and where would you go? Winston Churchill

Rules to live by in business: Treat everyone with respect, what come around goes around, ethics matter.

What is your DREAM job? (NOT your current job): Shortstop for the NY Yankees (you said I could dream)

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