



Potomac Realty Capital, LLC hires five new loan originators

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While the rest of the market is experiencing substantial losses and uncertainty, Potomac Realty Capital, LLC is on the precipice of growth in both their capital base and team members. Potomac has hired the following loan originators to assist them in gaining market share across the country and capitalizing on their advantage as a balance sheet lender, particularly as they continue to grow their capital base.

Bill Ruiz joins Potomac after 12 years as senior VP of the global real estate group for Lehman Brothers in New York. Prior to this he held senior positions at Huntoon Hastings and Heller Financial. He will be based out of N.Y.

Rob Beck joins Potomac after serving as VP of originations for Countrywide Commercial Real Estate Finance in New York. He has also worked with major lending institutions such as Gramercy Capital and Credit Suisse. He will be based in Connecticut.

Mike Strug brings 13 years of commercial real estate experience to Potomac after working for established firms including: The Carlton Group, Resource Real Estate Funding, Israel Discount Bank of New York, Assurant and TIAA-CREF. He will be based out of N.J.

Anne Stewart has 20 years of real estate lending experience and joins Potomac after 10 years with Credit Suisse (Column Financial) out of Tampa, Fla. She will be based out of Fla.

Adam Marsh joins Potomac after running Empire Capital Partners, a brokerage firm out of N.Y., for the past six years. He will be based in N.Y.

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