



2023 Year in Review: Harold Bordwin, Keen-Summit Capital Partners LLC

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Harold Bordwin
Principal and Co-President

What was your greatest professional accomplishment or most notable project, deal, or transaction in 2023? Despite the challenging market for office properties, we sold thirteen office buildings and a retail strip center, putting 260+ buyers under NDA and receiving eight qualified, irrevocable bids with deposits. This exceeded expectations by 36%, showcasing our team's adaptability and expertise. The WC Braker Portfolio transaction exemplifies our success in tough market conditions.

What emerging trends will drive investment and development in 2024? In 2024, commercial real estate investment will pivot around high interest rates, the evolution of office spaces due to hybrid work, and economic challenges influencing consumer spending. These trends demand innovative strategies for property owners and investors to navigate a volatile market, focusing on adaptability and long-term sustainability.

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