



Vasquez joins Woodcliff Realty Advisors

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Sarah Vasquez

Woodcliff Lake, NJ According to Rudolph Milian, CRRP, CRX, CSM, CMD, president and CEO of Woodcliff Realty Advisors LLC, Sarah Vasquez, CRX, CSM, CPC, ARM has joined the company.

Vasquez will provide leadership training and talent development to senior executives and middle management teams for Woodcliff Realty clients. She will maintain her individual practice in addition to serving Woodcliff clients.

“Sarah Vasquez brings new expertise previously missing from the consultant lineup at Woodcliff Realty,” Milian said. The full-service management consultancy brings together an elite group of real estate professionals across North America to serve shopping center owners, retailers, commercial real estate organizations, communities and investors.

Vasquez began her career as an accountant, and for three decades progressed to serve as a mall manager, vice president of management, senior vice president, executive vice president and president with companies such as Lendlease, Westfield Corporation (now Unibail-Rodamco-Westfield), The Howard Hughes Corporation and District Wharf, a privately-held mixed-use development in Washington, D.C. It is this kind of expertise that Vasquez will impart to help commercial real estate companies establish the right corporate culture to improve productivity, compliance and profitability, according to Milian.

“I’m thrilled to join the Woodcliff team in this consortium,” said Vasquez, who will assist Woodcliff clients with business coaching primarily working with senior executives and line managers. “I go back a long way having worked with Rudy Milian and several other Woodcliff consultants on ICSC volunteer committees, such as teaching and implementing professional development programs for shopping center professionals,” she said.

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