



2023 Commercial Real Estate Visionaries: Adelaide Polsinelli of Compass

November 14, 2023 - Spotlights



Adelaide Polsinelli
Vice Chairman

Compass

Adelaide's visionary status is exemplified by her ability to adapt and innovate in response to market trends. Recognizing the tightening market, she orchestrated a strategic pivot from sales-only to a comprehensive real estate platform that included leasing of commercial and residential properties, broadening her service offerings and diversifying revenue streams.

Who inspires you most? What qualities do they possess that inspire you most?

I am profoundly inspired by my exceptional team at Compass. Their unwavering dedication, and impressive achievements never cease to amaze me, they set benchmarks in work and innovation, pushing the boundaries. Their spirit reminds me that with determination and a shared vision, we can surpass even our loftiest goals.