



2023 Commercial Real Estate Visionaries: Gary Kao of Dealpath

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Gary Kao
Head of NY & Managing Director

Dealpath

As Dealpath's first hire, Gary played a pivotal role in growing the company's national footprint, relocating from San Francisco in 2018 to establish and oversee the company's New York office. Kao has since been instrumental in various milestones, including the \$43 million Series C fundraise and Toronto office opening.

What recent project, transaction, or accomplishment are you most proud of?

In my evolving role at Dealpath, I have collaborated with and championed esteemed institutions, built the solutions and go-to-market strategies that address today's challenges while fostering a more resilient and innovative future. I've proudly contributed to a successful Series C round, paving the way for Dealpath's future success.