



2023 Commercial Real Estate Visionaries: Randy Eckers of Reed Smith

November 14, 2023 - Spotlights



Randy Eckers
Partner

Reed Smith

Randy is an innovator and market-leader in C-PACE, a non-traditional loan product that provides long-term, low-cost financing for energy efficiency and renewable energy improvements for commercial buildings, making green energy upgrades more accessible. He and his team have closed hundreds of millions worth of deals in this innovative space.

What recent project, transaction, or accomplishment are you most proud of?

Recently, we started implementing cutting-edge proprietary AI technology in our commercial real estate finance transactions. This is revolutionizing how loan documents are drafted and edited, resulting in material time and cost efficiencies, consistent lending programs and providing our clients with highly customizable and user-friendly asset management tools.

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