



Colliers appoints Asher as vice chair and healthcare capital markets practice group leader

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Manhattan, NY Colliers has appointed industry veteran Lee Asher as vice chair and healthcare capital markets practice group (CMPG) leader. Asher is one of the foremost experts in healthcare capital markets and was previously vice chairman and head of healthcare and life sciences capital markets at CBRE. Joining Asher at Colliers is Jordan Selbiger, who will serve as vice president in the firm's capital markets team.

The appointments of Asher and Selbiger signify Colliers' ongoing strategic approach to grow its Capital Markets platform and increase its presence nationwide. Colliers was recently named as the top brokerage firm in the country for land sales, overseeing more than \$1 billion in the space through the first half of 2023.

Asher previously co-founded the Healthcare & Life Sciences Capital Markets business at CBRE and has been named "Healthcare Real Estate Executive of the Year" by Healthcare Real Estate Insights™(HREI). He brings over 20 years of experience to his new role at Colliers as well as long-standing professional relationships with some of the most prominent and well-respected healthcare and life sciences entities in the United States. Over the course of his career, Asher has been an integral part in the sale or recapitalization of more than 72 million square feet of commercial assets valued at more than \$24 billion. Asher's notable past assignments include the recapitalization of a 90-property medical office portfolio valued at \$1.3 billion and a recent \$67 million health system portfolio monetization.

Selbiger brings extensive experience working with portfolio aggregators to curate and market some of the most significant medical portfolios in the industry. Over the course of his nine-year career, Selbiger has facilitated a number of significant transactions including over twenty portfolio recapitalizations and dispositions with an average value in excess of \$225 million. Prior to Colliers, Selbiger was First Vice President for CBRE's U.S. Healthcare & Life Sciences Capital Markets team, where he oversaw more than 90 healthcare real estate transactions totaling more than 16 million square feet and over \$6.5 billion in value.

"We remain focused on expanding our dedicated healthcare capital markets platform to serve our institutional clients at the highest level," said David Amsterdam, President, U.S. Capital Markets. "I am pleased to welcome Lee and Jordan and know they will become invaluable team members representing our clients across the spectrum of healthcare capital markets."

“I am thrilled to join Colliers and to contribute to the growth and success of the Healthcare Capital Markets platform in the U.S.,” said Asher. “I look forward to leveraging Colliers’ extensive national resources to provide the highest level of service and value to our pension fund advisor, developer, healthcare system physician group and private equity firm clients.”

“The ability to work alongside the seasoned and dedicated healthcare real estate professionals at Colliers presents an exceptional opportunity to add value for our clients,” said Selbiger. “We are excited to bring a new dimension to a well-established healthcare real estate platform.”

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