



Janover joining Armanino, strengthens NYC presence

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Mark Goodman

Garden City, NY According to Armanino LLP, one of the 20 largest accounting and business consulting firms in the U.S., Janover LLC, a CPA and advisory firm, is joining Armanino. With offices in Manhattan and Garden City, Janover's accounting professionals will integrate into Armanino's national tax, audit, business management and consulting services while strengthening the firm's presence in the greater New York area. This is the fourth such deal for Armanino in 2023 and the second in New York since 2021, as part of the firm's strategy to identify top talent in key markets. New York audit and attest services are provided by Armanino CPA LLP.

Janover's professionals align with Armanino's core areas of focus, making this a fit from both a people and growth perspective. The addition of Janover enables Armanino to deliver its services like its AI Lab, digital transformation solutions and tech-enabled tax and accounting capabilities to the business capital of the world.

"As soon as I met the Janover leadership team, I knew that they'd be a great fit for Armanino and we couldn't be more excited to welcome them to the team," said Matt Armanino, CEO of Armanino. "Their highly strategic approach, deep expertise, and shared values resonate greatly with our organization, and I look forward to seeing the success they deliver for our clients under the Armanino name moving forward."

For more than 80 years, Janover's 200-member team has delivered a wide range of tax, accounting and consulting services to privately held businesses and high-net-worth individuals in New York and beyond. Janover's core industries served include real estate, professional services and manufacturing and distribution, which fit directly with some of Armanino's existing core industry verticals. Janover's dedication and commitment to putting clients and people first has earned it notable, consistent recognition including; Regional Leader for the Mid-Atlantic and a Firm to Watch by Accounting Today, one of America's Best Tax and Accounting Firms by Forbes and a Best Place to Work by both Long Island Business News and Crain's New York Business.

"Armanino is one of the best firms in the country, respected as a leading innovator in the profession and possesses a winning attitude that we believe makes them the right strategic partner for long-term success," said Mark Goodman, managing partner at Janover LLC. "Our industry has been revolutionized over the past few years thanks to technology and a changing workforce dynamic. Armanino has stayed ahead of the curve, and we believe that Janover and our clients will truly benefit from more power and depth as we join forces."

"Janover is one of the most prestigious CPA firms in New York and is loaded with young, entrepreneurial talent, and like Armanino has a people first culture," said Allan Koltin, CEO of Koltin Consulting Group, who advised both firms on the deal. "Together they will accomplish great things and become an even greater force in the New York market, and eventually the broader Northeast region."

Specialized expertise, a commitment to technology and expanded career growth paths are core focuses that Armanino provides joining firms. Beyond this, Armanino has secured the Diamond Award from ClearlyRated for outstanding client satisfaction for eight consecutive years, and

achieved a Net Promoter Score that nearly doubles the industry average. In 2023, the firm marked its 20th recognition by INSIDE Public Accounting's Best of the Best for exemplary financial and operational standards. Additionally, Accounting Today ranks Armanino #18 on its 2023 Top 100 list, while Vault highlights the firm's commitment to workplace excellence and diversity across multiple categories.

Janover represents Armanino's second expansion in the Empire State, which it first entered in July 2021 with the addition of a 28-member business management team. This transaction is scheduled to close on November 1, 2023 subject to customary closing conditions. Earlier this year, Armanino welcomed Blue Sky Group, Royalty Compliance Organization and Bemel, Ross & Avedon LLP.

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