



2023 Women in CRE: Mia Schipani. Houlihan Lawrence Commercial

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Mia Schipani
Real Estate Salesperson

What recent project, transaction, or accomplishment are you most proud of? The 80,000 s/f retail anchor store in the Stamford Town Center which I just closed and repurposed as the largest indoor pickleball venue in the U.S. (27 courts).

What are the most important factors women in your industry should consider when choosing a firm to build their career with? The sales, marketing support and opportunities to team with others for mentorship and guidance.

Who inspires you most? What qualities do they possess that inspire you? Those that inspire me most are forever learners, educators, great team players, collaborators and those that put their clients first. Change is constant; therefore, we are stronger together. Teamwork makes dreamwork!

Why should this nominee be recognized in our Women in Commercial Real Estate Spotlight? "Mia deserves recognition for her herculean effort to complete the repurposing an 80,000 s/f retail anchor store, formally occupied by Saks Fifth Avenue, into the largest US indoor Pickleball venue. She emphasizes collaboration having led the Real Estate Divas WestFair Group for over 10 years, with over 100 women in the industry. Her achievements and values make her an inspiration." - Jared Stone, Real Estate Salesperson at Houlihan Lawrence Commercial, The Stone Commercial Team.

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