

## 2023 Women in CRE: Julia Riso Livingston, MKDA

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Julia Riso Livingston Regional Managing Principal, Northeast

What recent project, transaction, or accomplishment are you most proud of? I am proud to have established a strong reputation within my market, fostering enduring relationships with leading clients in their respective fields who entrust me with projects nationwide. It showcases their satisfaction with our workplace design and planning, and underscores our exceptional client services. I'm also proud and excited to have diversified our portfolio, which now encompasses multifamily, hospitality, retail, and healthcare spaces. This evolution underscores our commitment to versatile and impactful design solutions.

What are the most important factors women in your industry should consider when choosing a firm to build their career with? Women in my industry should select firms that value talent over gender and that offer plenty of growth opportunities, mentorship and skill development.

Who inspires you most? What qualities do they possess that inspire you? My client Guggenheim Partners senior managing director and head of corporate real estate Lori LoPinto. She possesses unparalleled energy and expertise and treats everyone with equality and respect.

Why should this nominee be recognized in our Women in Commercial Real Estate Spotlight? "Julia deserves to be recognized as a top woman in commercial real estate for her exceptional leadership, innovative design solutions, and commitment to the advancement of women in her field. Her forward-thinking approach has positively impacted the architecture, design and commercial real estate industries, making her a standout in her profession." - Cristina Allen, CMO at MKDA.

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