



2023 Women in CRE: Juliana Chiarelli, RIPC0 Real Estate

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Juliana Chiarelli
Associate

What recent project, transaction, or accomplishment are you most proud of? I'm proud of the relationships I made and am grateful to those who have generously nurtured relationships with me. Accomplishments of mine include being featured in a cover article of Long Island Business News and receiving the CIBS Rising Star Award, both within my first year working in the industry. I attribute these accomplishments to the efforts I've put into exposing myself to opportunities that formed relationships which have shaped me and become dear to me, professionally and personally.

Who inspires you most? What qualities do they possess that inspire you? My mother – Her integrity directed towards patience and compassion in the workplace has been an important virtue I aspire to incorporate in my professional relationships.

Why should this nominee be recognized in our Women in Commercial Real Estate Spotlight? Juliana is the first to get to the office and last to leave. She is an incredibly hard worker and creative dealmaker. Juliana's impact on the firm/industry is undeniable. She secured the first Crumbl location on Long Island, which is now a top five location in the US."- Jason Sobel, Executive Managing Director at Ripco Real Estate.

What are the most important factors women in your industry should consider when choosing a firm to build their career with? Reliable, inspiring mentorship. The gender of mentors does not matter, but the ability to ask questions, be heard, and thoughtfully educated is critical to growth.