

2023 Ones to Watch Industry Leaders: Peter Matheos, Matheos Realty Group

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Peter Matheos Founder and CEO Number of years in CURRENT position: 2

Best advice for new leaders in 10 words or less: Be discipline, humble, goal oriented and decisive. Lead by example.

3 skills that you use every day in your position: Adaptability, Creative thinking, Resilience

Best book, podcast, or app for aspiring leaders: Chris Ross: Never Split the Difference

What recent project, transaction or accomplishment are you most proud of? One recent transaction I'm proud of was a rent stabilized multifamily property facing a time-sensitive loan maturity and had several delinquent tenants in legal proceedings. Our team successfully facilitated an off-market transaction, securing a buyer who closed the deal within 30 days. This timely resolution allowed the seller to pay off the loan and resulted in a mutually beneficial outcome for all parties involved.

What makes this nominee an Industry Leader? "Peter Matheos, an exceptional industry leader, dominates real estate with mastery in commercial sales, deep market expertise, and remarkable achievements. His visionary thinking, passion for development, community connections, and hands-on ownership make him an influential and inspiring leader. Displaying passion and resilience in NYC's real estate realm." - Isiah Thomas, Director at Matheos Realty Group.

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