



2023 Ones to Watch Industry Leaders: Moshe Akiva, Tri State Commercial Realty

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Moshe Akiva
Managing Director

Tri State Commercial Realty

Number of years in CURRENT position: 2

3 skills that you use every day in your position: Adaptability, problem-solving, and decision-making.

Best book, podcast, or app for aspiring leaders: What it Takes by Stephen Schwarzman.

Best advice for new leaders in 10 words or less: Do not preach what you don't practice, lead by example.

What was one of your biggest challenges as a leader and how did you overcome it? One of my biggest challenges as a leader was transitioning from working independently to building a team. Time management became crucial during this adjustment. Overcoming it required careful planning and developing a solid schedule. I implemented time-saving tools and delegated tasks to team members effectively. By maximizing productivity and utilizing the strengths of my team, I successfully managed my time and led the team to achieve our goals.

What makes this nominee an Industry Leader? "I am nominating Moshe Akvia for this award as I started working with him when he was an associate and I've watched him grow into an inspiring leader within our organization with a successful team of his own." - Maggie Matthes, Operations Manager at Tri State Commercial Realty.