



2023 Ones to Watch Industry Leaders: Carlo Scissura, New York Building Congress

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Carlo Scissura
President & CEO

New York Building Congress

Number of years in CURRENT position: 6

3 skills that you use every day in your position: Advocacy, persistence, and thinking outside of the box.

Best book, podcast, or app for aspiring leaders: Machiavelli's "The Prince"

Best advice for new leaders in 10 words or less: When you get punched down , get back up and move forward.

What recent project, transaction or accomplishment are you most proud of? The Building Congress has touched nearly every major development in the tri-state area. Recently, I am most proud of two things: First, our research and advocacy in Albany on transit-oriented development. Our report, "Next Stop: Transit Oriented Development," highlights sites around subway/commuter rail stations that can benefit from rezonings and policy shifts to create denser neighborhoods with high job access. Second, forming our Infrastructure Action Council to spur movement on IIJA funding in Washington.

What makes this nominee an Industry Leader? "Carlo is a powerful force in real estate. He has overseen the NY Building Congress' tremendous growth – with record membership and influential advocacy across the state. His work on behalf of the industry transforms policy and regulation, benefits the workforce, advances critical infrastructure projects, and produces thousands of housing units." - Sophia Hughes, Associate Account Executive at BerlinRosen.

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