



2023 Ones to Watch Industry Leaders: Kevin Marshall-Moran, Olive Tree Holdings

June 27, 2023 - Spotlights



Kevin Marshall-Moran
Vice President

Olive Tree Holdings

Number of years in CURRENT position: 2

Best book, podcast, or app for aspiring leaders: Re:Thinking with Adam Grant

Best advice for new leaders in 10 words or less: A leader wins by empowering her/his team to grow.

3 skills that you use every day in your position: Empathy, radical candor and critical thinking.

What was one of your biggest challenges as a leader and how did you overcome it? In the current environment with real estate deal flow ground to a halt, it has been challenging to instill patience and creativity in junior team members that are hungry to make an impact and consummate transactions. They have never experienced a financial crisis or sector recession. I've emphasized that there is tremendous value in creatively evaluating the asset landscape and thinking outside the box, further underscoring that with dislocation comes opportunity.

What makes this nominee an Industry Leader? "Kevin is a dynamic colleague and leader who possesses a remarkable blend of grit, thoughtfulness, and creativity. He deftly balances a big picture mentality with a detail-oriented approach, seeing transactions from every angle and understanding each lever. Kevin is a strong but sensible negotiator who gets transactions done." - Ted Slevin, Chief of Staff and Associate General Counsel at Olive Tree Holdings.

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