



## **2023 Ones to Watch Industry Leaders: Christine Cosentino, Cosentino Companies**

June 27, 2023 - Spotlights



Christine Cosentino  
CFO

Number of years in CURRENT position: 8

3 skills that you use every day in your position: Decision making, task management, emotional intelligence/communication

Best book, podcast, or app for aspiring leaders: 48 laws of power, Ikigai, school of greatness, monday.com

Best advice for new leaders in 10 words or less: Lead by example, your company & employees are a reflection of yourself. habits and discipline are monumental to your success.

What recent project, transaction or accomplishment are you most proud of? Being tasked with overseeing the management of 40+ commercial properties for a client. Our responsibilities range from information, project, tenant, contractor & cash management. We oversee it all and take pride in managing from the Landlord's perspective. Each lease signing gets us to our goal, the impact on the community. I am most proud of being granted the opportunity to assist in improving the quality of life for the communities in the portfolio.

What was one of your biggest challenges as a leader and how did you overcome it? One of the biggest challenges I face daily as a leader is digesting our team's individual opinions and coming to a mutually beneficial solution. I've learned listening and strong communication are instrumental for our team to be successful. Dealing with difficult people and situations, and persisting after failure are also some of the biggest challenges I've faced. Patience, accountability, adaptability and constant self-work all help me overcome leadership challenges.

What makes this nominee an Industry Leader? "In the real estate industry, positive leadership and management must be present and Christine is a prime example of an industry leader. She is passionate about her work which shows in her communication to others. She responds to all emails and phone calls in a timely and professional manner. Due to her continued support and honesty, she is extremely trustworthy and respected in the community. Her team excels at their jobs because they have a great leader and aspire to be like her and respected like her in the real estate industry. Christine is a great colleague and I wish her the best." - Marcy Rehl, Lease Administrator at Wakefern Food Corp.