



## **2023 Ones to Watch Industry Leaders: Christopher Stout, StoutCap**

June 27, 2023 - Spotlights



Christopher Stout  
Principal

StoutCap

Number of years in CURRENT position: 1 year, 9 months. 16 years founder and president of Stout Building and Remodeling

3 skills that you use every day in your position: Underwriting, Sales, and Marketing

Best advice for new leaders in 10 words or less: Be consistent and push through the urge to stop.

Best book, podcast, or app for aspiring leaders: Best Real Estate Investing Advice Ever podcast

What recent project, transaction or accomplishment are you most proud of? We just closed on a 3-pack of multifamily assets in North Carolina. Each one was awarded to us because of the performance of the previous closing. We bought at a wonderful basis allowing our investors to really capitalize on a time of uncertainty.

What makes this nominee an Industry Leader? “Under Chris’s strong leadership and direction, StoutCap grew from \$10 million to \$33 million in assets under management in just 12 months. Chris is an active learner, who, through many seminars and lessons, has shifted the mindset at StoutCap for the betterment and growth of the company.” - Alex Roth, Chris’ Business Partner & Capital Markets Associate at StoutCap & Beacon Ridge Capital Management.

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