



Avison Young appoints Klaff as U.S. president

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Harry Klaff

Washington, D.C. Avison Young announced that Harry Klaff will transition to the role of U.S. president. Klaff's deep industry knowledge within the firm and the commercial real estate industry will position him to lead Avison Young's U.S. team, working closely with the firm's CEO, principals, and executive team. He will continue to operate out of Washington, D.C., overseeing the firm's U.S. markets and leading its 2,000+ employees.

"Harry has been an integral part of Avison Young's team for nearly three years and I'm excited to see him transition into the role of U.S. President," said Mark Rose, chair and CEO of Avison Young. "He has made significant strides in bolstering our reach and offerings in the occupier, owner, and investor spaces, and his depth of experience – specifically in client-facing roles – will allow him to provide invaluable support to our teams as we work to continue creating real value for clients."

Since joining Avison Young in October of 2020 as president of Clients, Klaff has successfully led the firm's client engagement platform, leveraging its collaborative culture to build connectivity across service lines.

"I look forward to strengthening the close partnerships I've built over the years with Avison Young's country and service line leaders across the globe, further driving alignment and collaboration among teams," said Klaff. "Avison Young's technology and data capabilities are the best in the industry, and our teams are well positioned to provide differentiated insight to better support our clients. I'm excited to lead this endeavor and be a part of such an innovative and transformative firm."

As U.S. president, Klaff will continue to build relationships globally as he has over the last three years. He will also work closely with Avison Young's market and functional leads across the U.S., developing strong, customized go-to-market strategies that resonate within different sectors and asset classes.

Klaff succeeds Juan Bueno, who is leaving the firm for a new opportunity. Bueno has been a valued partner for nearly two years, bringing a dynamic leadership style, and an entrepreneurial and

creative approach to the firm's teams across the United States.

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