



Brody and Schattner form BASE Realty Group

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Jonathan Brody

Michael Schattner

Manhattan, NY Real estate industry veterans Jonathan Brody and Michael Schattner Esq., have formed BASE Realty Group. The new firm will target strategic real estate investment sales that span the residential and commercial sectors, with a keen focus on multifamily, industrial and development properties. The company is debuting with a national approach and is targeting primary, secondary and tertiary markets throughout the country.

“BASE Realty Group will fill a much-needed hole in the market by providing the skill set and ability to effectively target and close an extremely diverse range of transaction types,” said Brody. “Both myself and Michael have worked with high-profile clients, like Goldman Sachs, AvalonBay Communities and other institutional companies, as well as mom and pop shops and family offices, which exist at a much different scale. We will leverage this range of experience and capabilities to become a key player in the commercial real estate market.”

Brody and Schattner bring over 15 years of real estate sales and investment experience to this new venture. Brody formerly lead Rosewood Realty Group’s National Investment Sales division. He was integral to expanding the division into over 25 markets as well as its generation of over \$3 billion in sales. A recognized industry player, Brody has been named to Commercial Observer’s ‘30 Under 30’ list and has personally closed over \$2 billion in off-market multifamily deals.

Schattner connected with Brody during his time at Rosewood Realty Group, where he assisted

Brody within Rosewood's national investment division. Schattner first cut his teeth in the industry while at Cushman & Wakefield where he served as an investment sales broker. Throughout his career Schattner has closed \$800 million in deals, and has been recognized by the New York Real Estate Journal's Ones to Watch Rising Stars list. In addition, Schattner also became an admitted attorney to the New York State Bar Association.

"While the current market has been challenging to navigate, we continue to see immense opportunity in commercial and multifamily real estate sales and transactions," said Schattner. "Our off-market expertise is particularly useful here, as is our ability to source deals across all asset classes. Our goal is to deliver results to our clients with an unwavering focus on exceptional service and building lasting relationships. BASE Realty Group is poised to make an immediate impact in the industry and we're excited to get started."

In addition to its focus on multifamily and industrial properties, BASE Realty Group, which was aptly named to convey the comfort, strength and security it aims to provide its clients, will focus on the disposition of commercial real estate across all asset classes throughout the United States. A key feature that sets BASE apart from its competitors is that the company is active and capable of conducting business in all 50 states.

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