

## Vestian establishes Sun Belt Hub with new Tampa Bay office

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Joe McLaughlin

Tampa Bay, FL Vestian, a global commercial real estate solutions firm, has established a Sun Belt hub with the opening of its new office. Headquartered in Chicago, Vestian serves major domestic and international companies with offices throughout the U.S., Europe, India and China. The establishment of its Tampa Bay office is a result of increased client needs as well as Vestian's ongoing strategic growth plan objectives.

Leading the Tampa office is Joe McLaughlin, executive managing director. McLaughlin has dedicated his career to providing clients, both in the New York and Bay areas as well as nationally, unbiased advisory and strategic counseling for their entire real estate portfolio needs.

"We are thrilled to have Joe leading our Tampa office," said Michael Silver, Vestian's chairman and founder. "With over 20 years of commercial real estate experience, and with over one million square feet of transactions completed, Joe has a long history of successfully guiding clients through complex real estate transactions."

With the current state of the commercial real estate market, Vestian sees a surging need for tenants to be fairly and transparently represented, especially in one of the nation's busiest and most important industrial and port regions. Vestian's team already has a proven track record of success having completed over 10 million s/f of transactions valued in excess of \$750 million. The team represents a range of clients, from Fortune 500 organizations to dynamic local companies spanning industries such as manufacturing, tech, logistics and trucking, solar and energy, storage solutions, retailers and more.

"The establishment of the Tampa office, where our growing local client roster is comprised of national clients occupying over 1 million s/f of office space, is a direct result of meeting the needs of our clients so we can continue to help them make informed real estate decisions in an ever-changing and dynamic real estate landscape," said McLaughlin. "Our diverse team is able to accomplish these important initiatives by delivering a true business partner model to our clients, enabling them to take control of their real estate issues."

"Vestian is a strong believer in taking advantage of strategic opportunities," said Silver. "With the establishment of our Tampa office, local clients, along with national and international businesses, can rest assured that their evolving real estate needs will be met with transparent, unconflicted and unconforming solutions while helping our clients find their real estate voice."

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