



Hudson Realty Capital hires Eustace as managing director of FHA Originations

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Brandon Eustace

Manhattan, NY According to Hudson Realty Capital, an integrated commercial real estate investment management firm, Brandon Eustace has joined the company as managing director of FHA Originations. Eustace brings more than a decade of experience in FHA/HUD real estate finance. His addition comes as the firm's FHA division continues to expand its capabilities in the market.

In this role, Eustace is responsible for overseeing the origination of multifamily FHA/HUD and bridge loans. One of his primary responsibilities is developing and strengthening relationships with potential clients nationwide.

"As rising interest rates and uncertainty in the market continues to impact lender sentiment, we see increased opportunities to strategically advise our clients to help them achieve their business goals," said Perry Freitas, managing director of Loan Originations at Hudson Realty Capital. "Brandon's FHA expertise and background are the perfect fit for Hudson as we scale this portion of our business in 2023 to help meet the growing demand for these types of loans."

Experienced in both origination and underwriting, Eustace's previous professional experiences include director of FHA Production at NewPoint Real Estate Capital and Lument-ORIX Real Estate Capital. While at Lument-ORIX (formerly Hunt Real Estate Capital), Eustace independently originated over \$250 million in engagements. He started his career at Capital One as a Commercial Real Estate underwriter.

Spanning his entire finance career, his origination and underwriting through FHA/HUD and Bridge Loan transactions has resulted in over \$750 million in closings. Eustace received his B.S. in Economics from Elmira College, and M.B.A. in Real Estate Finance from Hofstra University.

Hudson Realty Capital — which has managed investments totaling more than \$4.5 billion in aggregate transaction value across the multifamily, office, industrial, retail, mixed-use and hospitality

sectors since its inception in 2003 — launched its FHA division in 2021. The company has continued to strategically grow its team of FHA professionals who have originated HUD loans for projects with an aggregate value of over \$1 billion.

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