



**2022 Year in Review: Sarah Lansdale, Suffolk County
Industrial Dev. Agency**

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Sarah Lansdale
Chairwoman

Suffolk County Industrial Dev. Agency

What person, project, transaction or market trend had the greatest impact on your industry this year?

Commercial real estate in Suffolk County is still at a premium with occupancy rates holding at record highs. The Suffolk County Industrial Development Agency remained steadfast in working with new and existing businesses to make investments that can continue to turn underutilized properties and commercial corridors into job-creating, tax-generating hubs.

What emerging trends will drive investment and development in 2023?

We are confident we will continue to see significant investment in developing new and renovated industrial spaces here on Long Island as well as multi-family housing. What good are jobs if employees don't have quality places to live? We look forward to seeing our region continue to support community revitalization, multi-family housing and transit-oriented developments.

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