



**December 2022 message from the president of NYSCAR - by
Dana Crocker**

December 13, 2022 - Upstate New York



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As the new year approaches, NYSCAR looks forward to offering more courses to the membership free of charge. On January 17, 2023, NYSCAR will offer a two-hour continuing education session "Introduction to Cost Segregation" with Frank Giudici. The program will be offered via Zoom from 9:00 a.m. – 11:00 am. (Please email Sherry Marr at Sherrymarr08@yahoo.com if you would like to take the course).

As you know, there are new course requirements to renew your NY real estate license. NYSCAR will offer courses to meet all the requirements. Watch for further details.

Effective September 21, 2022, all licensees will be required to successfully complete 22.5 hours of approved continuing education that includes at least 2.5 hours on the subject of ethical business practices, at least 1 hour of recent legal matters, at least 3 hours of instruction pertaining to fair housing and/or discrimination in the sale or rental of real property or an interest in real property, at least 1 hour of instruction pertaining to law of agency except in the case of the initial two-year licensing term for real estate salespersons, 2 hours of agency related instruction, at least 2 hours of instruction pertaining to implicit bias awareness and understanding, and at least 2 hours of cultural competency training. Instruction must be completed within the two-year period immediately preceding a renewal.

The Annual Conference will be held June 14-16, 2023 at the Turning Stone Resort and Casino in Verona. This will be a Wednesday – Friday format. Plans are underway for another great marketing session, education programs and top-notch networking! Chairman Robert Strell (WNY) and the committee look forward to welcoming you in June.

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