



## **Lee & Associates Nashville transition from a satellite office to a freestanding office**

November 08, 2022 - National News

Nashville, TN According to Lee & Associates, a broker-owned commercial real estate firm in North America, their Nashville, TN office has transitioned from a satellite office to a freestanding office, granting them access to Lee & Associates unique capital structure benefits.

Lee & Associates Nashville is led by Jim Rodrigues, SIOR, who serves as president. Since the satellite office opening in March of last year, the office has executed an aggressive growth strategy. As a result, their team has grown from two brokerage professionals to nine, and they are actively recruiting professionals in the following disciplines: office, retail, capital markets, and healthcare.

"The fact that this event is happening sooner than anyone anticipated, is a testament to our team members' successes and our clients' trust in us to do what's best for their businesses," said Rodrigues. "I am extremely proud of the team, and culture, we have in place and look forward to the future as we grow our business. The connectivity we have to other Lee & Associates offices and the resources the platform provides us have been incredible. We're humbled to be a part of such an incredible group of professionals."

The structure of Lee & Associates is unique in that it is entirely debt-free. Over the 43-year history, the capital deployed during the opening of new offices is raised in advance by Lee & Associates principals across North America. As shareholders of the company this separates us from our competition and creates one common goal; to provide seamless, consistent execution and value-driven market-to-market services to our clients.

"Our expansion into the Nashville market and our success there over the past 18 months are incredible representations of the best Lee & Associates has to offer. The outstanding leadership provided locally and from our sponsoring Atlanta office has allowed for an accelerated level of success. The Nashville market is in extremely high demand and a fast paced market covering several asset classes," said Lee & Associates CEO, Jeffrey Rinkov, SIOR. "Our Atlanta team, led by Dave Howard, Dick Bryant, and Scott Crooks, have provided tremendous resources to our local Nashville team led by Jim Rodrigues and William Sisk. These resources and our internally sourced capital designated exclusively to our continued growth have allowed us to create a meaningful presence in short order. I look forward to our continued progress in Nashville as we increase our agent roster and add to the asset classes we serve."

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