



## **Connolly joins Avison Young as principal and chief operating officer of U.S. Capital Markets Group**

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Trisha Connolly

NEW YORK, NY Avison Young has appointed Trisha Connolly as principal and chief operating officer (COO) for the firm's U.S. Capital Markets Group. Connolly will enhance the operational and communications efficiencies for Avison Young's Capital Markets practice in the U.S.

Her primary responsibilities will require collaboration with the U.S. Capital Markets Group (USCMG) executive committee, along with Juan Bueno, president of U.S. operations, and Lisa Jesmer, national director, investor services business development.

"Trisha's vibrant leadership style and expansive capital stack experience are a perfect fit for Avison Young's U.S. Capital Markets Group and we are thrilled to welcome her to the team," said Bueno. "Streamlining our best practices for intermarket deals and matching our clients with the best possible regional expertise is a top priority for Trisha and will boost our capital market offerings and capabilities."

"I look forward to working with Trisha to ensure that transaction execution resources are consistent and utilized efficiently across all platforms, as well as identifying top-talent for our growing Capital Markets team," added Michael Fay, Chairman, U.S. Capital Markets Group Executive Committee, Principal, Managing Director, Miami.

Connolly brings more than 15 years of transaction experience to Avison Young. Her expertise includes structuring full capital stack solutions for both debt and equity, across all asset classes. In previous roles, she has specialized in debt capital markets, joint venture equity, acquisition financing, construction financing, refinancing, and recapitalizations. Prior to joining Avison Young, Connolly held leadership positions within Ackman Ziff, Alpha Capital CRE, Cushman & Wakefield, and General Growth Properties (Brookfield Properties).

"I'm eager to bring a national focus to our regional markets and work with Avison Young's data platform AVANT to determine data strategies that will bolster business generation and enhance client benefits," said Connolly. "Avison Young is at the forefront of bringing innovative, technology-focused solutions to the real estate decision-making process and I'm excited to join the firm during this transformational period."

An active member of Urban Land Institute (ULI), Connolly currently serves on the IOPC Silver Product Council and Local Council for Multifamily in New York. She is the Co-Chair of Membership Engagement for ULI's Women's Leadership Initiative (WLI), which focuses on introducing and engaging women into commercial real estate. She is also involved with the Marquette Real Estate Executive Board, Innovating Commerce Serving Communities (ICSC), She Builds, Commercial Real Estate Women (CREW) New York, and serves as a board member of the Harold E. Eisenberg Foundation and Goldie Initiative Foundation in Chicago. Connolly is heavily involved in mentoring students through each of these professional organizations