



**2022 Women in Professional Services: Heather Milazzo,  
Keen-Summit Capital Partners LLC**

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Heather Milazzo  
Managing Director

## Keen-Summit Capital Partners LLC

In the last 12 months, what was your TOP career highlight? Unlike traditional real estate salespersons, I work with clients in financial distress (largely through court proceedings) which creates a strict timeline to transact. Over the last two years, I've completed transactions within several highly distressed industries, including the hotbed of hospitality. My drive and successes were recognized, and I earned a promotion to managing director of Keen-Summit Capital Partners.

In the last 12 months, what ONE award were you most proud to receive? In 2021, I received the CoStar Power Broker Award for closing the highest transaction volume in commercial real estate deals.

In the last 12 months how have you helped your industry grow through professional creativity, innovation, and leadership? I think differently. Having worked in public relations prior to my real estate career, I understand the importance of strategic positioning, a digital presence, and marketing for my clients and my firm. I hope to have elevated the reputation of the industry and Keen-Summit by setting a high standard for real estate marketing.

What advice would you give the next generation of women in your industry? Show everyone courtesy and respect – keep your phone in your pocket during a meeting and be present. People will remember how you made them feel. That interaction could create an opportunity or an obstacle.