



**October 2022 message from the president of NYSCAR - by
Dana Crocker**

October 11, 2022 - Upstate New York



Dana Crocker

NYSCAR met on October 1, 2022 at the Hilton Hotel in Saratoga Springs.

The 2023 budget was approved and reports were heard from the committee chairs. RPAC chair Mike Johnson reported that NYSCAR reached 176% of their RPAC goal this year! He thanked everyone for contributing. Strat Planning chairman Joseph Rowley, Jr., updated the board regarding the virtual meeting held with the chapter presidents to move forward with the Strat Plan. Annual conference chair Robert Strell gave an update on the 2022 conference. He noted that the 2023 conference will be held June 14-16, 2023 at the Turning Stone Resort and Casino in Verona. The planning committee will be meeting in the near future.

Education chair Ginny Squire reported that several great courses have been held so far this year and noted the following upcoming courses:

Creating Wealth Through 1031 Exchanges

Date: October 18, 2022 via Zoom: 9:00 am–12:00 pm

CE Credit: 3 hours (pending)

Instructor: Russell Gullo, CCIM

“Best Kept Secret In Real Estate”. Learn how to pay no tax when disposing of business/investment-held property. What the requirements are, including the time frames, who the four parties are and how to set up a 1031 exchange

Registration fee: NYSCAR members: free, non-members-\$50.00

If you would like to take this course, please email Sherry Marr by October 13: (Sherrymarr08@yahoo.com)

By Peter West, CCIM, SEC

When: November 8, 2022 via Zoom: 9:00 am–12:00 pm

C.E. Credit: 3 hours (pending)

Registration fee: NYSCAR members: free, non-members-\$50.00

Attendees of this course will review all facets of technology and how it can be applied to their individual business. The course reviews the legalities and “do’s and don’ts” of using technology as well as demonstrating practical uses of various media. While everyone is using technology and social media it doesn’t come without risk. Learn about 12 ways to protect yourself from cyber criminals and hackers. If you would like to take this course, please email Sherry Marr by Nov. 3, 2022: (Sherrymarr08@yahoo.com)

Safety Class held on November 4, 2022, via Zoom (1.5 hours c.e. pending) New York State trooper Steven Rothwein will give great tips on how to stay safe!

Introducing, NAR NXT, The Realtor Experience!
November 11-13, 2022 • Orlando, Fla.

NAR's flagship event, Realtors Conference & Expo, has been reimagined, retooled, and reinvented to better meet your needs, bring more value, and exceed expectations. Join us at the all-new NAR NXT, The Realtor Experience, to explore what's new and what's NXT, as you exchange ideas and info, experiment with cutting-edge innovations, and get insights from top experts. It's a can't miss experience designed to help you expand your mind, business, and dreams and put you on a path to exponential growth!

Dana Crocker is the president of NYSCAR and a licensed associate broker at Hunt Commercial Real Estate, Liverpool, N.Y.

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540