



**2022 Industry Leaders: John Terrana, Forchelli Deegan  
Terrana LLP**

September 27, 2022 - Spotlights



Nominee's Name & Job Title: John Terrana, Co-Managing Partner & Chair, Tax Certiorari practice group

Nominee's Company/Affiliation: Forchelli Deegan Terrana LLP

Nominee's City & State of Employment: Uniondale, NY

What is your management style?

I listen and get to know my employees so that I can determine what they need and what is important to them. Then, I try to give them this and all of the other tools they need to be effective thereby creating a workplace where they are happy and successful.

Describe what you would consider to be ONE of your top career highlights:

Over the course of my career, I've obtained millions of dollars in tax refunds for many clients and I've been instrumental in Forchelli Deegan Terrana LLP's (FDT) strategic growth. However, my top career highlight is orchestrating the addition of Koeppel Martone & Leistman, L.L.C. to my firm effective October 1, 2022, establishing FDT as the preeminent real estate tax law firm.

What leadership role outside of the workplace is most rewarding to you?

I'm a member of the Advisory Board of the Mattone Family Institute for Real Estate Law at St. John's Law.

This role is rewarding because it affords me the opportunity to support my alma mater and mentor students during their internships at FDT. Several of the students have been hired as associates following their internships.

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