



## **Falco and Isakharov form Falco & Isak Rlty. Svcs.**

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According to John Falco and Rubin Isakharov, they have formed Falco & Isak Realty Services. The firm will specialize in the sale of commercial/investment property exclusively in the borough by dividing the borough into geographic areas with each broker handling a specific neighborhood.

Falco & Isak Realty will be dedicated to only exclusively representing sellers of commercial/investment properties in the borough.

Formerly of Massey Knakal Realty Services, Falco and Isakharov together have over 15 years of real estate experience and were involved with the sale of over \$200 million of commercial/investment property.

### About the founders

John Falco is a graduate of Seton Hall University; Falco earned his bachelor's degree in communications. His professional experience includes opening and operating a dairy plant in Maspeth & also a wholesale frozen seafood business. Falco also worked for Massey Knakal Realty Services from March 2003 - September 2008. There, Falco has been involved with the sale of over \$100 million worth of commercial/investment real estate. Falco is a member of the Real Estate Board of New York, Lions Club International and the Maspeth Chamber of Commerce. He was born and raised in Queens.

Rubin Isakharov is a graduate of Baruch College; He earned his bachelor's degree in business administration with a focus on international marketing. Formerly with Massey Knakal Realty Services, Isakharov has been involved with the sale of over \$150 million worth of commercial/investment real estate. Isakharov's past professional experience also includes eight years at Clockwise Realty, Inc. where he marketed, sold and leased both residential and commercial properties throughout Queens. He also managed several commercial and residential properties and co-founded Isakharov & Co., a real estate and development company. Isakharov is a member of the Real Estate Board of New York, the Greater Astoria Historical Society, The Sunnyside Chamber of Commerce, the International Council of Shopping Centers (ICSC) and the Community Housing Improvement Program (CHIP).

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