



Northwest Bank names Pietropaoli as CRE market executive

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Michael Pietropaoli

Rochester, NY With more than 15 years of commercial real estate expertise, Michael Pietropaoli has been named senior vice president, commercial real estate market executive for Northwest Bank's Great Lakes region.

"We are pleased to welcome Michael Pietropaoli to the Northwest team," said Mark Reitzes, head of commercial banking. "Mike's extensive industry experience as a proven, dynamic real estate leader makes him a great candidate to help expand and enhance our commercial real estate capabilities in the region."

Pietropaoli said, "I'm excited to join the established commercial lending team at Northwest and help advance its commercial real estate business throughout the region. I look forward to working with my partners across the bank to help take our commercial real estate solutions to the next level, delivering best-in-class solutions for our customers."

In his role, Pietropaoli will lead Northwest commercial real estate opportunities across the bank's Great Lakes region, including its New York and Pennsylvania geographies. With a passion for developing strong business development opportunities for clients, Pietropaoli is excited to connect Northwest Bank clients with the solutions, resources and personalized guidance they need to ensure continued business growth and success.

Prior to joining Northwest, Pietropaoli served as vice president for KeyBank Real Estate Capital. He also held roles at development companies, BB&T Bank and M&T Bank.

Pietropaoli earned his master's degree in real estate development from John Hopkins University, and a Bachelor's degree in finance from Loyola University.

Active in his community, Pietropaoli previously served on the Rochester Downtown Development Corporation board of directors and is a member of the National Association for Industrial and Office Parks (NAIOP) Upstate Chapter. Pietropaoli also takes time to mentor others and often volunteers

as a guest speaker for Leadership Rochester, where he is also a former program graduate.

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