



Matthew Lamstein, Lazer, Apthecker, Rosella & Yedid

May 24, 2022 - Spotlights



Name: Matthew Lamstein

Title: Partner and Co-Manager of Real Estate Department

**Lamstein will become a member (partner) at Bond, Schoeneck & King PLLC, effective June 1, as

part of a combination of the two firms.

Company Name: Lazer, Aptheker, Rosella & Yedid

List 2-3 real estate associations or organizations that you are currently a member of:

Long Island Real Estate Group (LIREG)
Commercial Industrial Brokers Society (CIBS).

Who was/is your mentor and how did s/he influence/help you in your career?

My dad. He took himself from poverty to a successful pediatric practice in the downstairs of our house (remember those offices?). He taught me that it is all about working hard, having the right instincts and going with them when counseling others. Most importantly, he taught me that success in business and in life is all about how you treat people, with respect and honesty as well as knowing when to be compassionate and when to be tough. Even in these supposed “post-pandemic” times, it is all still about dealing with people and the relationships we have.

How do you contribute to your community or your profession?

I have always been involved with charitable organizations because I truly believe we have an obligation and duty to give back, especially when we are in a position to do so. Most recently, my wife and I have been very involved with Sunrise Association Day Camps. It is a fantastic organization that operates the world’s only dedicated day camps for children with cancer and their siblings, all offered free of charge.

What recent project, transaction or accomplishment are you most proud of?

I am most proud of guiding my real estate clients through the chaos of COVID-19. The real estate market, throughout the pandemic, was extremely active. On the positive side, there were specific asset classes, like multifamily, that remained hot and kept our office extremely busy. Deals were being fought over by multiple buyers, and we had to be reactive and responsive to ensure our clients’ success. But we also had clients who faced first impression issues, like substantial loss of their tenant base and withdrawn financings, and had to guide them from both a legal and practical perspective.

Top three things on your bucket list:

Even though I have one boy in law school and one still in college – both still young with much ahead of them – I cannot wait to get back on the fields and coach my future granddaughters and grandsons in soccer!