

May 24, 2022 - Spotlights



Name: Justin Godner

Title: Vice President

Company Name: Lancewood Capital

What recent project, transaction or accomplishment are you most proud of?

I am proud of the Lancewood team who have worked very hard to make Lancewood the platform it is today. We have created a niche near-bank platform that has been able to provide credit to many real estate owners and lenders. I am also very proud of the founding and growth of our lender finance platform which provides alternative real estate lenders with consistent, flexible, and competitive note financing for their first lien commercial real estate mortgages. We are active in the \$1-50 million space and have established relationships with real estate lenders in New York, Florida, and California who have been investing in their respective markets for a long time.

Favorite quote:

"By failing to prepare, you are preparing to fail." -Benjamin Franklin

What led you to your current profession?

I have been interested in real estate for a long time. My parents like to tell the story that at the age of ten, when they were doing a home renovation, I let them know that I wanted to be a developer. For the coming years, I proceeded to ask them to stop at almost every construction site so I could watch the construction process. The same passion and curiosity exist for me today regardless of how many projects I walk and properties I finance. I enjoy seeing a business plan, project, or a vision come to fruition.

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