



**Elliott Kunstlinger, Meridian Capital Group**

May 24, 2022 - Spotlights



Name: Elliott Kunstlinger

Title: Director

Company Name: Meridian Capital Group

What recent project, transaction or accomplishment are you most proud of?

The transactions I am most proud of include a hotel refinance that we were able to achieve in the height of COVID when hotel deals were scarce. We also just closed on a \$92 million spec office construction deal in Brooklyn that was challenging.

Who was/is your mentor and how did s/he influence/help you in your career?

I try to take a piece of knowledge from everyone I interact with as opposed to doing it all on my own. My mentors are everyone that I've worked with since the beginning of my career. I value the people in this industry, and I wish to take people's success stories and use them as motivation to create my own.

How do you contribute to your community or your profession?

Community and charity give me the motivation I need to continue closing deals. I value our community, and I give back any chance I can.

What led you to your current profession?

I was always on the ownership side of the business, and the last family office I worked for used Meridian as a debt broker. After working with Ralph Herzka and Yoni Goodman on a transaction, it was clear to me that I belonged at Meridian working on the debt side (the dark side)!

Top three things on your bucket list:

I am not much of a bucket list kind of guy, but seeing a Jets Super Bowl would be nice

Favorite quote:

"The best lie is the truth."

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